

Message Text

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43

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
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R 231300Z JUN 75

FM AMEMBASSY DAR ES SALAAM

TO JOHN STRAUSS, TECHNICAL DIRECTOR

CORN PRODUCTION SYSTEM, INC., ROSEMOUNT, ILL

TELEX: 910-253-4902

INFO SECSTATE WASHDC 8732

USDOC WASHDC

UNCLAS DAR ES SALAAM 1131

FROM ECONOMIC/COMMERCIAL OFFICER LUCIUS

E.O. 11652: N/A

TAGS: BTIO, BFOL, TZ

SUBJ: INVESTMENT OPPORTUNITY: TANZANIAN AGRIBUSINESS
PROJECT (CORN)

1. YOUR JUNE 12 LETTER, ADDRESSED TO NATIONAL AGRICULTURAL AND FOOD CORPORATION (NAFCO), READ WITH PARTICULAR INTEREST BY STATE-OWNED COMPANY'S SENIOR MANAGEMENT. VERY FAVORABLE RECOMMENDATION MADE BY HUNGARIAN DELEGATION REFERRED TO IN YOUR LETTER HAS WHETTED INTEREST IN YOUR WILLINGNESS TO CONSIDER DOING FEASIBILITY STUDY. SEVERAL RECENT EVENTS HERE HAVE ONLY INTENSIFIED NAFCO'S KEEN INTEREST IN TALKING WITH CPS SOONEST.

2. SPOKE TO NAFCO PLANNING DIRECTOR KIIZA JUNE 21 AND HE EXPLAINED NAFCO WILL RECOMMEND TO MINISTER OF AGRICULTURE THIS WEEK THAT NAFCO PURSUE MATTER OF FEASIBILITY STUDY WITH CPS. FRANKLY NAFCO HAS FEASIBILITY STUDY BUDGET PROBLEM WHICH CAN ONLY BE SORTED OUT AT MINISTERIAL LEVEL. TANZANIA WILL ENTER NEW FISCAL YEAR JULY 1 AND NAFCO WILL NEED TO FIGHT HARD NOW TO OBTAIN FUNDS FOR CPS STUDY.

3. APPRECIATE KNOWING FROM YOU LEVEL CPS INTEREST IN DOING STUDY (WHICH, PRESUMABLY WILL LEAD TO CPS EXECUTING FAVORABLE RECOMMENDATIONS OF STUDY) FOR NAFCO AND POSSIBILITY CPS
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REPRESENTATIVES MAKING TRIP TO TANZANIA WITHIN NEXT 60 DAYS.

NOTE; ANY TRIP HERE, TO INCLUDE USEFUL FIELD TRIP, SHOULD
BE MINIMUM OF FIVE DAYS, OR, BETTER YET, ONE WEEK IF REP
WISHES TO GET FULL FEELING OF AREA WERE PROJECT HAS BEEN
PROPOSED.

CARTER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 23 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975DARES01131
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750217-1187
From: DAR ES SALAAM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750622/aaaaatwp.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 13 FEB 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 FEB 2003 by PhilliR0>; APPROVED <10 MAR 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: INVESTMENT OPPORTUNITY: TANZANIAN AGRIBUSINESS PROJECT (CORN)
TAGS: BTIO, BFOL, TZ
To: n/a
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006